# osAG café + mercado

# The Osage Café & Mercado

Mission To employ underserved young adults and train them in skills to help them succeed in the culinary industry. Location 1015 Osage Street Denver, CO 80204 (Mariposa District) Launch Year 2013

The Osage Cafe & Mercado is a social enterprise café and training program for youth interested in careers in the culinary industry. The Osage Café, a nonprofit program of **Youth Employment Academy** (YEA). YEA's mission is to provide opportunities for wellbeing, empowerment, and self-sufficiency, allowing young adults to thrive

Youth in the program first participate in classroom-based curriculum that covers knife skills, recipe reading, measuring techniques, food safety, sanitation, and nutrition and receive the National Restaurant Association's ServSafe certification. Next, youth complete a paid internship, building practical front- and back-of-house skills in an on-the-job training setting. Skills covered include serving, point of sales, food prep, line cooking, dishwashing, and superior customer service. Youth learn from an executive chef who manages the kitchen, ensures food quality, and offers mentorship to aspiring chefs. At the completion of their internship, Osage Café helps youth find placements in permanent jobs or additional post-secondary training. The Café is certified as a green business by the City of Denver and strives to operate sustainably for the environment. Osage Mercado accepts SNAP and is a Double-Up Food Bucks distributor.

The Mercado offers staple grocery foods, grab-and-go meals, and convenience items, providing an affordable one-stop-shop for residents and businesses in the redeveloped Mariposa neighborhood. In addition, the Cafe offers catering for events and gatherings of all sizes and needs. These additional services expand our youth's internship education experience, allowing them to learn about preparing grab-and-go foods, nonperishable items, and event catering. **The Osage Kitchen** is the home of the culinary academy and wholesale operations. Osage Kitchen is able to accommodate up to 15 students within the training space, is available for commissary use by partner organizations, and allows for increased healthy snack and wholesale production.

## Objectives



Offer youth the foundational knowledge and certification required to succeed in the culinary and customer service industries.



Offer a safe and supportive environment for youth to explore their professional interests and plan their next career steps.



Provide supplemental income to youth in the internship program.



Operate a financially and environmentally sustainable café with high-quality and nutritious food offerings.



Offer cooking and nutrition classes to the Mariposa community.



### **Key Partnerships**

- Denver Botanic Gardens
- Colorado High School Charter
- Denver's School to Work Alliance Program
- Civic Center Conservancy
- Mile High 360
- SNAP Double-Up Food Bucks
- National Restaurant Association

### Services

- Breakfast and lunch with daily specials
- Grab and go sandwiches and salads
- Catering for a range of events
- Wholesale
- Culinary academies for youth
- · Culinary academies for adults
- · Cooking classes and demonstrations
- Commissary kitchen space

#### Short-term Outcomes:

- Participants **increase employment skills**, including hard skills, soft skills, credentials, and workplace readiness and gain on-the-job experience.
- Participants earn needed income.
- Osage Café and Mercado is a **thriving social** enterprise.
- The community is **no longer a food desert.**

#### Mid-term Outcomes:

- Participants increase employability and labor market competitiveness.
- Participants are stabilized and able to focus on completing training.
- Osage Café makes a profit.
- Community members increase knowledge of healthy cooking and nutrition.

#### Long-term Outcomes:

- Participants are matched with unsubsidized jobs that provide a career with a livable wage.
- Osage Café is a sustainable business.
- Community members increase healthy cooking and eating behaviors.

#### Social Media:

Website: <u>osagecafe.org</u> Facebook: <u>facebook.com/OsageCafe</u> Instagram: <u>@osagecafeandmercado</u>

#### Business Information and Hours:

Cafe: Monday-Thursday 8am-3pm, Friday 8am-1pm Mercado: Monday-Thursday 8am-4pm, Friday 8am-3pm Restaurant: <u>720-956-3800</u> Catering: <u>720-956-3804</u> Email: <u>osagecafe@denverhousing.org</u>

Legal Structure Osage Café and Mercado is an LLC under parent nonprofit Youth Employment Academy (YEA), an affiliate of DHA.

